

## CASE STUDY

---

### **CORMAC Efficiency Review**

**Client:** CORMAC – Cornwall County Council  
**Project:** Infrastructure Sector – Diagnose  
**Purpose:**



#### **The Challenge**

CORMAC, the in-house contracting arm of Cornwall County Council, is undergoing organisational change both internally and through local authority reorganisation, and has experienced significant growth by securing external work. CWC was commissioned to identify cashable savings that are forced by CSR2007, "Gershon" savings and inflation.

#### **What CWC Did**

Extensive investigations were undertaken to establish current practice including a total of 20 one-to-one interviews with CORMAC staff,

Cornwall County Council staff, Accord MP (CORMAC's other major Client after the County), key suppliers and other local authorities.



#### **The Benefits**

Potential savings of £5.4 million have been identified over the current and next two financial years. The majority of the savings would be delivered in 2009-10 and 2010-11 as there are considerable costs to be incurred in restructuring and training in the current year, and many of the process changes will take time to have an impact. In the last of these three years savings equate to over 5 per cent of projected turnover in that year, a saving of £3 million. There are also profound efficiency gains available from a qualitative perspective, principally in providing a better service to the public through better management of programme and resources.

#### **For further information please contact:**

John Rutter  
CWC (UK) Ltd  
Warwick House  
25 Buckingham Palace Rd  
London, SW1W 0PP  
Tel: 0207 592 1152