

Delivering Cost Savings and Value for Money to the Barnet Homes Decent Homes Programme

Client: Barnet Homes Ltd
Project: Housing Sector – Open Book Cost Management
Purpose: Achievement of cost savings and value for money on the Decent Homes Programme



The Challenge

“Convergence” is a programme set up and funded by the London Area Procurement Network (LAPN) that offers its Client members a service to bring their existing contracts into line with LAPN’s model of collaborative and open book working. Barnet Homes Ltd (BHL) had secured £100 million worth of funding for works on their properties to run from the financial year 2005/06 to the financial year 2010/11. A partnering framework was set up to deliver a works programme of £20 million per year and BHL engaged CWC as the delivery consultants for LAPN.

What CWC Did

BHL concluded from our diagnostic report that they needed to make changes to their management structure and to establish a programme of works for the ongoing delivery of their services. BHL commissioned us to assist them in organizing this and a consultant team consisting of two senior managers was brought in for this purpose. Their master programme of works showed that savings in the order of £400,000 monthly could be achieved through improved service delivery. Further savings would be realised through our proposed continuous improvement and Open Book Cost Management programmes, reinvested into housing stock.

The Benefits

We continued to develop the programme in conjunction with the partnering team; process mapping and improvement workshops were held with a focus on how to manage the works, how to value them and required actions going forward. Our Commercial Team simultaneously agreed target costs, moving BHL towards Open Book working. With our guidance BHL set up a new valuation process to allow proper management control. They moved from setting up 16 contracts a year to agreeing one overall contract per Contractor per year and we assisted in planning and agreeing delivery costs for a whole year, leading to increased efficiency and lower contract letting costs.



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