

ESE Supply Chain Management

To date most collaborative projects have failed to result in significant improvements in value to Clients, in part due to a limited understanding of the tools and techniques required to drive improvements through the supply chain. This course will help delegates to understand what needs to be done to improve, and how to do it. This course will provide you with a thorough understanding of supply chain strategy. The day includes a well tried and tested combination of group exercises and discussions, case studies and presentations. It covers all the key principles for supplier selection and management to reduce costs and improve quality in a long-term relationship.

The **ESE Supply Chain Management** course will enable you to:

- select and assemble the most effective supply chains
- decide what kind of frameworks and methods of appointments you should use
- ensure that the relationship benefits everyone in the supply chain
- develop procurement strategies
- enhance supplier selection
- implement incentive mechanisms
- set targets
- carry out robust risk analysis
- manage costs.

Objectives

The course aims to help Clients and contractors to move from rhetoric to reality. It gives the detailed processes and techniques required to procure and manage partners for long-term relationships to secure major cost, time and quality improvements.

At the end of the course, delegates will:

- be able to develop a procurement strategy for partnering and supply chain management
- be familiar with the steps to selecting and appointing partners to a framework or project contract
- learn tools and techniques for performance measurement and continuous improvement
- understand common problems and pitfalls

Outline Programme

- Assessment of supplier procurement strategy
- Evaluation and selection of long-term partners and suppliers
- Collaborative management of cost and risk
- What to include in a framework, project contract and partnering protocols
- Designing incentive mechanisms including pain and gain share
- Tools for risk mitigation and value management with the supply chain
- How to develop clear, flexible and simple performance measures
- Target setting to drive long-term improvement
- Examples of successes covering cost, time and quality improvement

Course Leader Neil Jarrett

Neil Jarrett is a Chartered Civil Engineer with qualifications and experience in Business Management. His early career was in the management, design and supervision of major construction projects in the UK and overseas where he gained a wide appreciation of scientific, engineering and environmental issues. After this he took a business degree and started management of consultancy and applied research in the Business and Construction Process Disciplines. His specialist knowledge includes supply chain partnering, establishing collaborative contracts, risk and design management. He is a trained

facilitator and has run workshops for HM Treasury, NHS Estates, DETR, Local Authority and Contractor organisations.

In 2002 Neil set up and led the Collaborative Working Centre, an organisation to provide training and support to Clients and Contractors to help them to develop and implement a strategic approach to supply chain management. The organisation is supported by the Department of Trade and Industry and Construction Industry Training Board.

FOR MORE DETAILS

0207 592 1152

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